

- OnPoint services  
CF34-3B Propulsion System for the Challenger 650



## Work directly with the designer and manufacturer for your complete engine asset maximization and protection plan

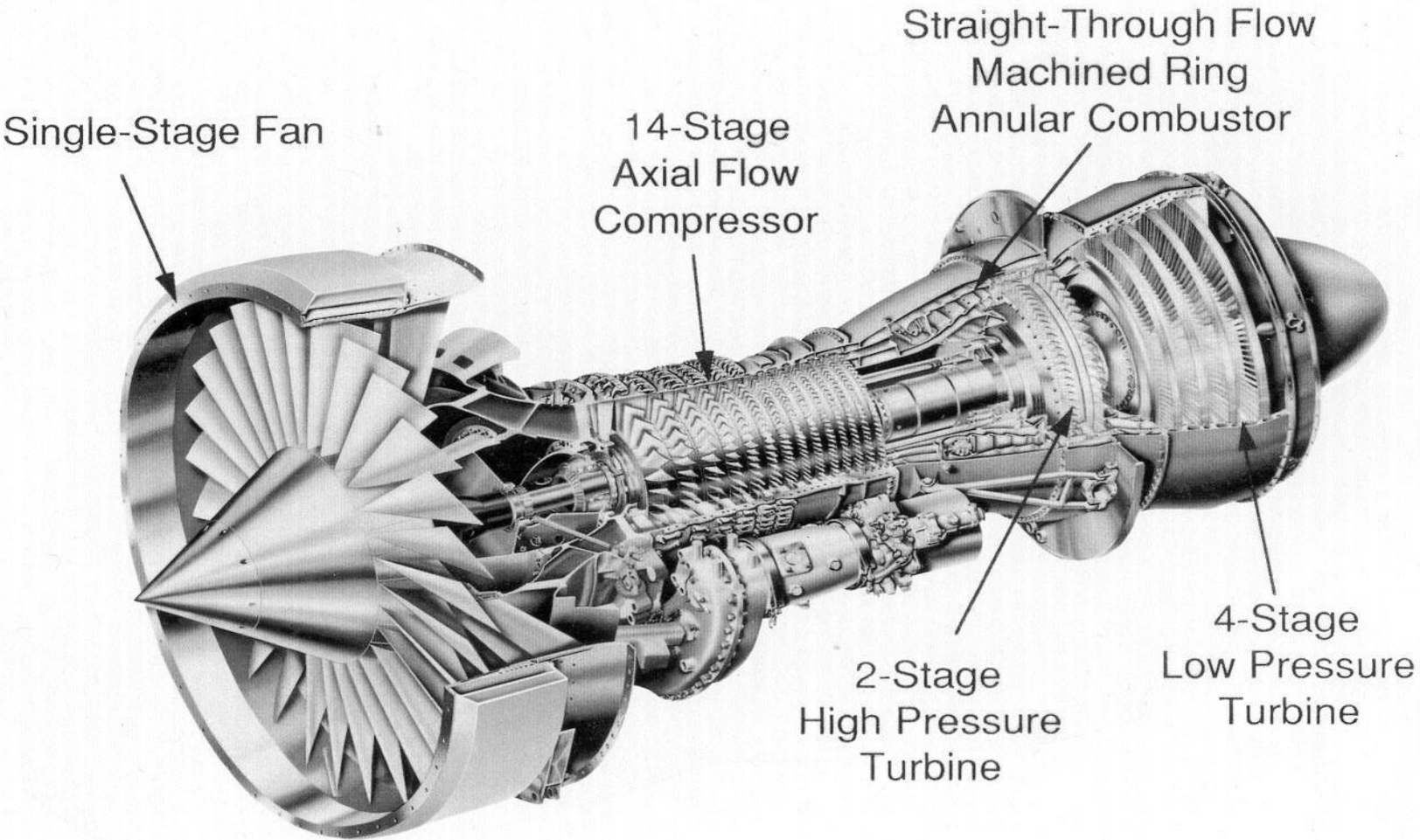
GE's OnPoint program provides the most comprehensive coverage in the market

OnPoint is a full risk transfer of your engine maintenance, support, and service requirements

OnPoint 100% OEM coverage starts on day one

– The CF34-3 engine

# CF34-3 architecture



## Specs and performance

- Thrust: 8,729 lbf
- Thrust to weight: 5.52:1
- SFC: 0.69



## Time-on-wing

61M cumulative cycles

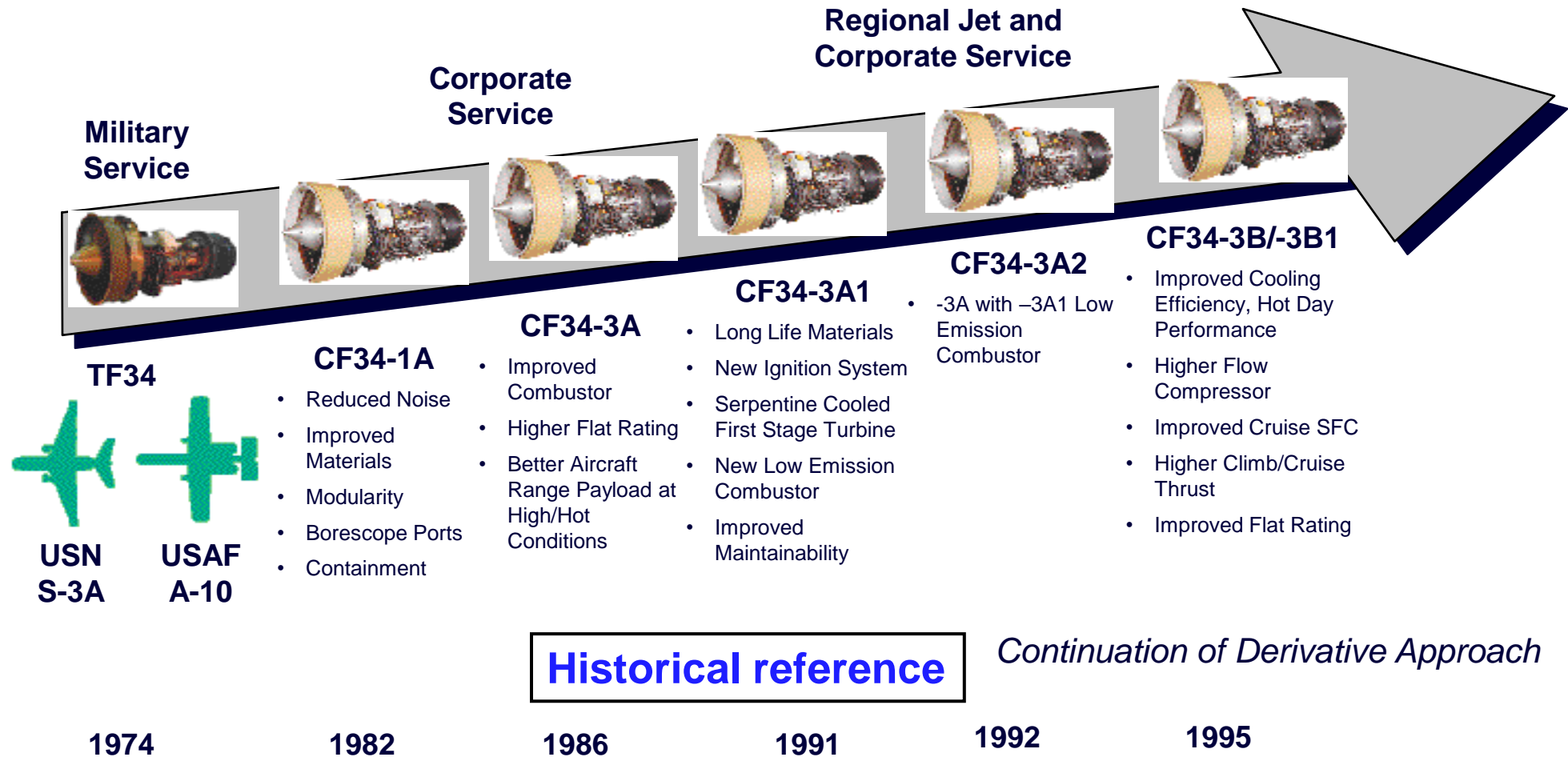


## Reliability

99.99% on time departures














# CF34 family evolution



– OnPoint coverage

# Covered by OnPoint

Complete service solution directly from the manufacturer

What's covered?		 Labor	 Materials
 Vendor/ Component Repair	 Test and Line Replaceable Unit Repair	 AD and Service Bulletins	
 50 Man-Hours Per Year Line Maintenance	 Loaner Engine, Including Removal and Reinstallation	 Four-way Transportation	
 Overhaul Repair and/or Exchange of Line Replaceable Units	 Comprehensive Diagnostics	 Life-Limited Parts	

# 4 pillars of value

## Comprehensive

- Covers entire IPS, including loaner engines, nacelles, and line replaceable units
- Preventative maintenance via Prognostic Health Mgt

1

## Transparent

- Dedicated customer support teams and fixed cost to maximize operating efficiency
- Field Service Engineers trained and certified on engine development program

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## Transferable

- Transfers with ownership change as detailed in the terms and conditions of the GE OnPoint Agreement
- OnPoint improves residual value

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## Global

- More than 20 experienced mobile response technicians able to support 200 field workscope solutions
- Growing network of Authorized Service Centers in strategic locations

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## Benefits realized

- Maximal residual aircraft value
- No buy-in\*
- Greater availability and uptime
- Predictable costs thru ownership horizon
- Time savings
- Regional considerations
- Least disruption
- Peace of mind
- And much more

\* When purchased at time of EIS



# Financial predictability throughout ownership horizon

## ✓ **Full risk transfer from Day 1**

- The risk and cost is transferred to GE when you're on program, giving you peace of mind.
- OnPoint<sup>SM</sup> helps ensure that your aircraft retains the highest level of performance.
- OEM Program coverage is required for most aircraft financing - OnPoint<sup>SM</sup> protects your investment.
- OnPoint<sup>SM</sup> contract transfers with ownership change at no additional cost.

## ✓ **Enhanced residual value**

- ✓ **Transferable** – With Zero fees or pro-rated coverages

– How to reach us

# OnPoint Sales contacts



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